

# Chapter 1

## Course Introduction and Embracing Uncertainty

### Topics to Cover

- What probability means in engineering applications
- Expected value and risk-neutral decisions
- Forecasting and incentives through payoff-based interpretations

### Learning Objectives

- Identify actions, outcomes, probabilities, and payoffs in simple decision problems.
- Compute expected value and apply a risk-neutral decision rule.
- Derive and interpret why a payoff rule leads a forecaster to report her true belief.

### 1.1 Why probability

If a fair die is rolled, we say the probability of rolling a six is  $1/6$ . How do we know? If the die is rolled a million times, about one-sixth of the outcomes are sixes.

If a weather forecaster says “the probability of rain tomorrow is 30%,” how should we interpret that? What does “30%” mean? One way to understand probability is to look at the *incentives* under which a forecaster makes a report. If we understand the rules determining her payoffs, then we gain structural clarity about what her reported number represents.

This chapter introduces two examples that motivate these ideas.

### 1.2 Example A: stock decision (risk-neutral baseline)

Tomorrow’s stock movement falls into one of:

Very High (V), High (H), Low (L).

Let returns be  $r_V, r_H, r_L$ , and subjective probabilities be  $p_V, p_H, p_L$ .

A risk-neutral decision maker buys the stock if the expected return is positive:

$$\mathbb{E}[R] = p_V r_V + p_H r_H + p_L r_L > 0.$$

Figure 1.1 summarizes the structure.

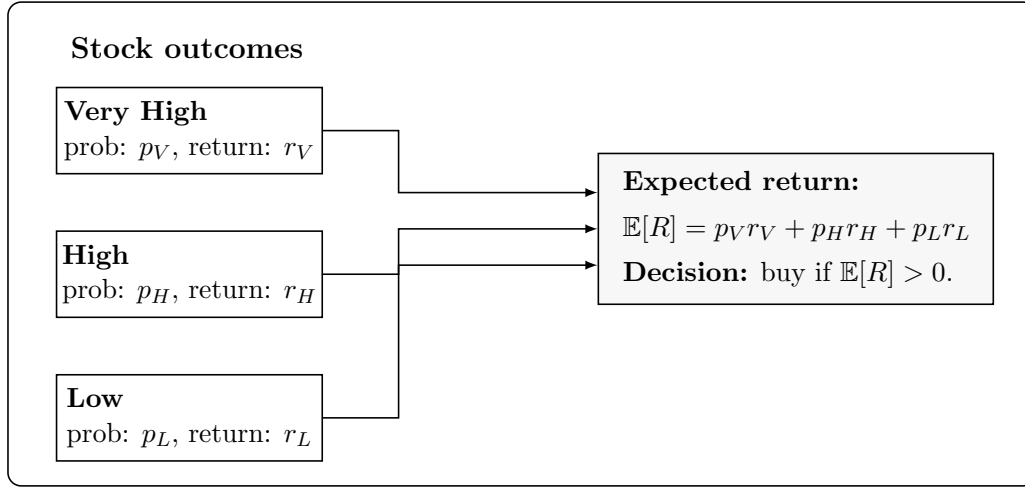


Figure 1.1: Three-tier model for tomorrow's price and the risk-neutral decision rule.

### 1.3 Example B: rain forecasting and incentives

Suppose a weather forecaster reports a number  $p$  (between 0 and 1) as her declared 'probability of rain tomorrow.' Let  $q$  be her *true* belief about the chance of rain.

The payment rule is as follows. If it rains tomorrow, she receives  $p$ . Otherwise, she keeps the initial  $p$ , but must pay  $-\ln(1-p)$ . So her payoff is:

- Rain:  $p$
- No rain:  $p + \ln(1-p)$

For an arbitrary true chance of rain  $q \in (0, 1)$ , if the forecaster reports  $p \in (0, 1)$ , her expected payoff is:

$$F(p) = qp + (1-q)(p + \ln(1-p)) = p + (1-q)\ln(1-p).$$

The forecaster chooses the report  $p$  that maximizes this quantity:

$$\hat{p} = \arg \max_{0 < p < 1} F(p).$$

Differentiate with respect to  $p$ :

$$F'(p) = 1 - \frac{1-q}{1-p}.$$

Setting  $F'(p) = 0$  gives

$$1 - \frac{1-q}{1-p} = 0 \iff 1-p = 1-q \iff \hat{p} = q.$$

Since

$$F''(p) = -\frac{1-q}{(1-p)^2} < 0 \quad (0 < p < 1),$$

the function  $F(p)$  is strictly concave and  $\hat{p} = q$  is the unique maximizer.

In words, for any fixed belief  $q$ , the forecaster maximizes her expected payoff by reporting  $p = q$ .

Figure 1.2 summarizes the structure.

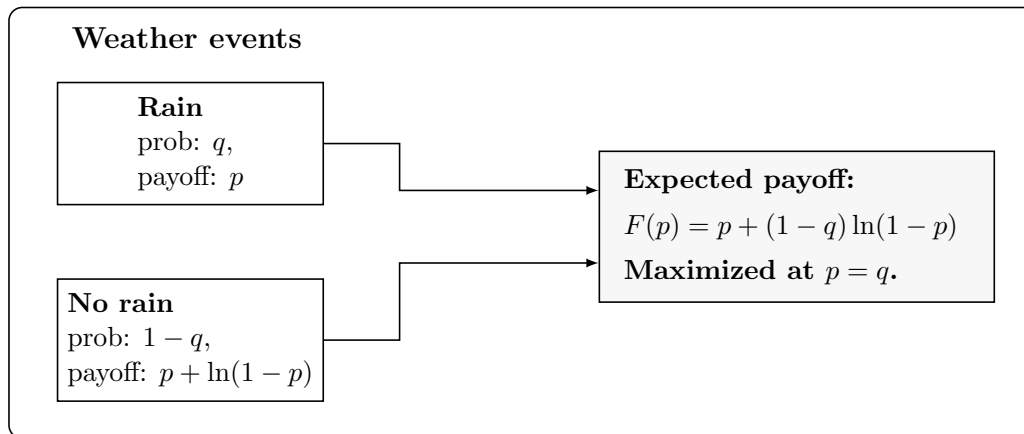


Figure 1.2: Rain forecasting diagram under the payoff rule rain  $\rightarrow p$  and no rain  $\rightarrow p + \ln(1 - p)$ .

## 1.4 Modeling checklist

1. Outcomes and events: identify what can happen.
2. Probabilities: quantify beliefs or frequencies for these outcomes.
3. Actions and payoffs: list the decisions and their consequences.
4. Decision rule: choose the action maximizing expected value.

### KEEN 3Cs

#### Curiosity

Explore how decisions change if outcome categories are refined or merged. Identify what additional information reduces uncertainty.

#### Connections

Connect expected value reasoning here to the Law of Total Probability, Bayes theorem, and reliability approximations using bounds introduced later.

#### Creating Value

Propose a payoff or scoring rule that encourages honest weather forecasts for campus operations planning outdoor events.

## Practice

### A. Remember and Understand

1. [Remember] List actions, outcomes, probabilities, and returns in the stock example.
2. [Understand] State the payoff under the forecasting rule if it rains and if it does not rain.
3. [Understand] Compute  $\mathbb{E}[R]$  in the stock example with  $(3, 1, -1)$  and  $(0.2, 0.5, 0.3)$ .

### B. Apply and Analyze

1. [Apply] Compute  $\mathbb{E}[R]$  for  $(4, 1, -2)$  and  $(0.2, 0.6, 0.2)$  and decide.
2. [Apply] Compute the rain payoff  $p$  and no-rain payoff  $p + \ln(1 - p)$  for  $q = 0.3$  and  $p = 0.4$ .
3. [Analyze] For  $F(p) = p + (1 - q) \ln(1 - p)$  compute  $F'(p)$  and verify  $F'(q) = 0$ .

### C. Evaluate and Create

1. [Evaluate] Explain why reporting  $p$  very close to 0 or 1 may be risky under this rule if  $q$  is moderate.
2. [Create] Propose a threshold-based decision rule (e.g., cancel an event if  $p$  exceeds a threshold) and justify it.